Tracie J Harrison

Objective An entry-level position in the environmental industry where a background in sustainability of ecosystems and management would be needed. A commitment to human development and community service. Energetic self-starter with excellent analytical, organizational, and creative skills

Experience	11/2004 to current	Kandace Meyer Agency, American Family Insurance	Salt Lake City, UT
	Office Manager		
	 Recruited, trained and managed sales staff. Developed marketing strategy, prepared sales projections and established quotas. 		
	8/2002-11/2004	Tracie Harrison-Cobb Agency, American Family Insurance	Cottonwood Heights, UT
	 Develop and implement sales plan and manage all phases of the sales cycle-from prospecting to close and follow- up support. Represent a full line of insurance and financial products, serving as a trusted advisor to businesses and individuals. Hire, train and supervise sales support staff, and create a fun and productive work environment. 		
	02/1997-07/2002	Mark Mangelson DDS	Salt Lake City, UT
	Lead Surgical Assistant		
	08/1991-02/1998	ZCMI	Salt Lake City, UT
	Department Manager		
	 Promoted from Sales Representative within two years of joining company to Department Manager. Responsible for sales inventory and promotional display. Oversaw twenty sales associates in four departments. 		
Education	01/1996-01/1997	Utah Career College	Salt Lake City, UT
	CeritificateDental Assistant		
Interests	Interested in healthy ecosystems and their value for future generations.		
References	References are available on request.		